



CITY OF POMONA COUNCIL REPORT

March 17, 2025

To: Honorable Mayor and Members of the City Council

From: Anita D. Scott, City Manager

Submitted By: Michael Ellis, Chief of Police

SUBJECT: AWARD A TWO-YEAR CONTRACT TO AXON ENTERPRISE, INC. FOR THE PURCHASE OF FUSUSONE SOFTWARE MANAGEMENT SYSTEM AND ESTABLISH AXON ENTERPRISE, INC. AS THE SOLE SOURCE PROVIDER OF STANDARD POLICE EQUIPMENT

RECOMMENDATION:

It is recommended that the City Council take the following actions:

- 1) Award a Two-Year purchasing contract to Axon Enterprise, Inc. for the FususOne Software Management for an aggregate amount not to exceed \$200,000;
- 2) Establish Fusus (Axon Enterprise, Inc) as the sole source provider of standard Police equipment for Fiscal Year 2024-25; and
- 3) Authorize the City Manager, or designee, to execute any and all agreements on behalf of the City, subject to review and approval as to form by the City Attorney.

EXECUTIVE SUMMARY:

Action on these items will allow for a sole source purchase of the FususONE Software Management System and support equipment for the Police Department. FususONE is the current operating system platform for the police department's Real Time Information Center. Axon Enterprise, Inc. acquired Fusus midyear 2024. It is referenced as "Fusus by Axon" with Axon Enterprise, Inc. operating as the parent company.

SB1439/GOVERNMENT CODE §84308 APPLICABILITY:

When this box is checked, it indicates the agenda item is subject to the Levine Act SB1439 requirements. Councilmembers are reminded to check their campaign contributions and determine whether they have received a campaign contribution of \$500 or more that would require disclosure and/or recusal from discussing or acting on this agenda item. Campaign contributions of \$500 or more made 1) by any person or entity who is identified in the agenda report as the applicant or proposer or 2) on behalf of the applicant or participant, including a parent, subsidiary or otherwise related business entity, or 3) by any person who has a financial interest in the agenda item requires a councilmember to comply with SB1439.

FISCAL IMPACT:

Funds for this procurement are available in the FY 2024-2025 operating budget (account 101-2003-52285-10039). Future appropriations will be included in the FY 2025-26 Proposed Operating budget.

PREVIOUS RELATED ACTION:

On January 17, 2024, City Council approved \$100,000 to purchase the first year's service of FususONE Software Management System from Fusus, Inc.

DISCUSSION:

Approval of a sole-source purchase to Axon Enterprise, in the amount not to exceed \$200,000 is necessary in continuing uniformity and consistency throughout our systems within the Pomona Police Department's equipment.

The Pomona Police Department has continued to develop its Real Time Information Center. The purpose of the Real Time Information Center is to provide timely and relevant information to support patrol and investigative units by utilizing available technology and information resources to enhance the effectiveness of our agency. Available technologies enable law enforcement to respond to critical incidents more efficiently, more deliberately, with improved operational intelligence, and with a proactive emphasis on officer, citizen, business, and community safety.

FusuONE provides an open and unified intelligence ecosystem that integrates and enhances all public safety and investigative assets for law enforcement. It extracts and unifies live video, data, and sensor feeds from virtually any source, enhancing the situational awareness and investigative capabilities of law enforcement agencies.

FususONE, the Company’s flagship enterprise software management system, is the only platform of its kind on the market and there are no comparable market alternatives that meet the specifications desired by the Pomona Police Department for use in its Real Time Information

Center. The continued use of FususONE will also continue an existing project. The FususONE platform is scaleable to agencies of any size and offers unique capabilities with a variety of

patented technology. Accordingly, the product has met the criteria set by over 180 Nationwide Departments under contract with Fusus for a sole source procurement methodology. It is the most widely used and trusted Real Time Information Center platform in the United States.

Fusus is the only manufacturer that builds a common operating platform that does not require a complete replacement of video cameras, recorders, servers, or network equipment at video transmitting locations. Therefore, pursuant to Pomona City Code Section 2-994 – Sole and Single Source Procurement; “A contract may be awarded as a sole or single source without competition upon review and verification and determined to be in the City’s best interest. Sole or single source requests over \$100,000 shall be reviewed and approved by the City Council.”

COUNCIL PRIORITIES & GOALS:

This item supports the 2021-2022 City Council Priority 4: Safe and Clean Community – Goal N: Take actions to eliminate prostitution, human trafficking and gang-related violence.

Prepared by:

Alyssa Bostrom,
Lieutenant

ATTACHMENT(S):

Attachment No. 1 – Axon Contract/FususONE (2025)