	Approved Budget	Approved Budget	Approved Budget
REVENUE	2023 - 2024	2024-2025	2025-2026
Membership-Renewals	\$35,000.00	\$30,000.00	\$45,000.00
Membership-New	\$15,000.00	\$20,000.00	\$25,000.00
Networking Luncheons	\$5,000.00	\$9,000.00	\$5,000.00
Installation & Awards	\$5,000.00	\$15,000.00	\$12,000.00
Holiday Luncheon	\$3,000.00	\$10,000.00	\$12,000.00
City Council Reception	\$1,000.00	\$1,000.00	\$1,000.00
Principal for a Day	\$1,000.00	\$2,000.00	\$1,000.00
Legislative Luncheon	\$15,000.00	\$15,000.00	\$12,000.00
Cocktail Connections/Mixers		\$5,400.00	\$1,000.00
Certificates of Origin	\$5,000.00	\$5,000.00	\$6,000.00
Annual fundraiser	\$25,000.00	\$40,000.00	\$30,000.00
City Funding	\$50,000.00	\$50,000.00	\$50,000.00
Business Expo & Career Fair		\$6,000.00	\$1,000.00
Directory Publication		\$2,500.00	\$2,500.00
Misc events		\$4,000.00	\$5,000.00
Chamber Champions	\$52,000.00	\$52,000.00	\$52,000.00
Grants	\$5,000.00		\$20,000.00
TOTAL REVENUE	\$217,000.00	\$286,900.00	\$280,500.00
OPERATING EXPENSES			
Dues & Subscription	\$3,000.00		\$4,000.00
Marketing/Promotion	\$3,000.00		
Business Insurance/worker's comp	\$3,500.00		
Legal & Accounting	\$3,500.00		
Licenses & Permits	\$4.00	·	\$4.00
Payroll Service Fees	\$2,500.00		\$0.00
Office Supplies	\$2,500.00		
Copies/printing	\$500.00	•	\$500.00
Travel	\$5,000.00		\$5,000.00
Postage	\$500.00	\$350.00	\$250.00
Membership Plaques /decals/	\$1,000.00	\$2,000.00	\$2,000.00
names tags/business cards	_		\$800.00
Utilities			\$2,400.00
Rent	\$29,000.00		\$36,000.00
Professional Services/Website-Uniko	\$8,000.00	• •	\$7,000.00
Office Equipment	\$2,000.00		\$2,500.00
Lease Equipment	\$1,500.00		\$1,550.00
Hospitality	\$1,000.00		\$1,500.00
State Business Taxes	\$200.00	•	\$300.00
Salary & Wages	\$117,000.00		\$132,000.00
Employer Taxes	\$10,000.00		\$9,000.00
Telephone/Internet	\$4,000.00		\$3,800.00
Legislative Luncheon		\$11,000.00	\$10,000.00
Chamber Master	\$3,500.00		\$2,000.00
IEDL Loan	\$2,500.00		\$3,000.00
501 C3 Foundation expences	\$400.00	•	\$500.00
Bank & Merchant fees	\$4,000.00	\$3,000.00	\$2,500.00

2021-2022

Installation & Awards		\$13,000.00	\$11,000.00
Milage reimbursrment	\$500.00	\$300.00	\$0.00
Cell reimbursement	\$800.00	\$500.00	\$500.00
BOD Retreat/stratigic planning		\$2,000.00	\$1,500.00
Holiday for Hereos		\$12,000.00	\$10,000.00
Networking Luncheon expences	\$500.00	\$5,200.00	\$4,000.00
Misc events		\$2,500.00	\$2,500.00
Annual fundraiser		\$15,000.00	\$11,000.00
Principal for a Day		\$1,500.00	\$500.00
Surplus	\$4,066.00	\$246.00	\$196.00
NET OPERATING EXPENSES	\$209,404.00	\$286,654.00	\$280,304.00