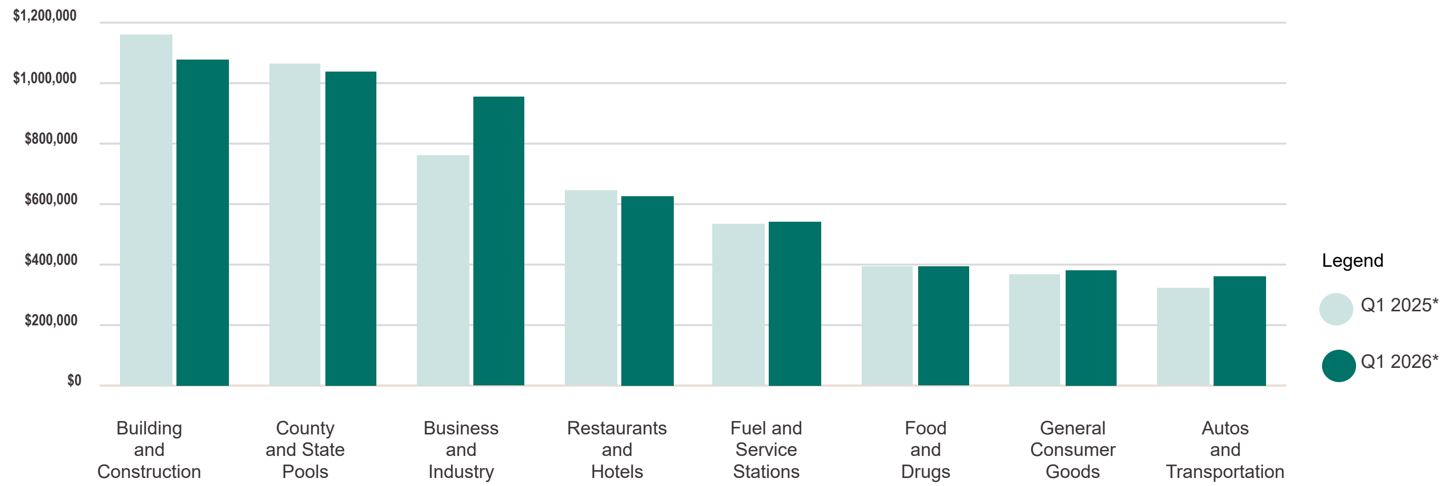
CITY OF POMONA
SALES TAX UPDATE
1Q 2026 (JANUARY - MARCH)

POMONA
TOTAL: $ 5,391,585

2.6% 1Q2026 ↑
4.2% COUNTY ↑
4.0% STATE ↑

*Allocation aberrations have been adjusted to reflect sales activity

SALES TAX BY MAJOR BUSINESS GROUP



Measure PG
TOTAL: $4,071,075
↑ 4.7%

CITY OF POMONA HIGHLIGHTS

Pomona's receipts from January - March were 9.5% below the first sales period in 2025. Multiple payment anomalies in both quarters yielded skewed cash comparisons. Excluding reporting aberrations, actual sales were up 2.6%.

Orders for business-industry products climbed 25%; the best outcomes came from heavy industrial merchants, trailer sellers, repair shops and rental equipment companies. The spike in autos-transportation was primarily driven by fairgrounds events.

Value priced shopping, better family apparel returns activated general consumer goods growth. World conflicts caused gas prices to surge in the last few weeks of the quarter, generated 7% more taxes by service stations.

Although contractor's project busyness grew their revenues, weakened demand for various materials caused a decline in building-construction. Negative cash results reduced the City's share of the pool.

Deliveries of business-related merchandise, strong online spending and more residents buying cars contributed to Measure PG's positive comparison.

Net of aberrations, taxable sales for all of the Southern California region rose 4.0%.

TOP 25 PRODUCERS

- Arco AM PM
- Ashe Pomona
- Catalyst Pomona
- Chevron
- Cicero Brothers Enterprises
- Dawson Company
- dd's Discounts
- Ferguson Enterprises
- Global Rental
- Home Depot
- Huntington Hardware
- In N Out Burger
- Jb Wholesale Roofing & Building Supplies
- New Flyer of America
- Nucor Skyline
- Ormco Corporation
- Phenix Enterprises
- Pomona Kia
- Rohr Steel
- Shell
- Stars & Stripes Gas
- STIIIZY Pomona
- Superior Duct Fabrication
- Target
- Walmart Supercenter

STATEWIDE RESULTS

California's local one cent sales and use tax receipts posted moderate growth during the first quarter, reflecting resilient consumer behavior despite persistent economic headwinds. For the months of January through March, revenues increased 4% from the year ago quarter after adjusting for accounting anomalies.

Strong consumer spending patterns did not falter and was the main reason of growth, partially enhanced by larger-than-expected income tax refunds. Both online retailers and brick and mortar merchants experienced dynamic changes over last year that far exceed expectations. E-commerce remains the platform of choice providing convenience, broad product availability, and flexible payment options – benefitting the business-industry sector and allocations via the countywide use tax pool. Family apparel and discount department stores both boosted general consumer goods the most, with a slight bump in gas prices further pushing returns from multiple vendors.

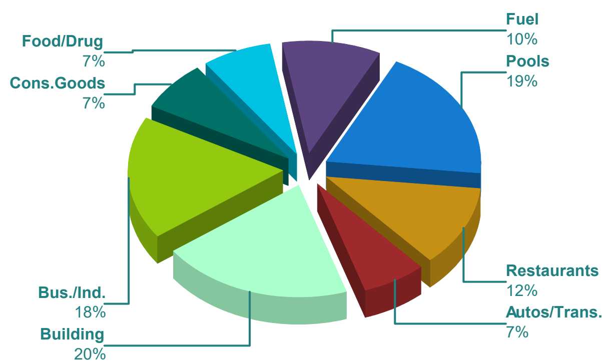
Patronage at restaurants resulted in a 4.2% year over year jump. With demand constrained due to increasing price-sensitivity and slower foot traffic, gains by all types of eateries signaled underlying resolve to dine out. Temporary events further contributed to the positive outcome – Southern California wildfires hindered 2025 and the Super Bowl lifting 2026.

The first quarter also included the initial impacts of elevated tensions in the Middle East which drove West Texas Intermediate crude oil prices above $95 per barrel. This had an immediate impact on local gas prices resulting in a modest bump to receipts from gas stations and created large amounts of uncertainty. At the time of writing, the conflict appears to have subsided with the Strait of Hurmuz reopened reducing the possibility of future strain.

Autos-transportation posted a nominal gain in first quarter 2026, as higher average transaction prices offset weaker unit sales. These price increases reflected tariff impacts reaching consumers after months of absorption by automakers, along with rising material costs. As in the prior quarter, the transition to the new DMV payment system for used vehicle dealers under AB 85 modestly reduced cash receipts, with adjustments still pending.

Overall, the short-term outlook remains cautiously optimistic. Normal consumer spending combined with multiple host sites of World Cup matches and corresponding tourism should sustain growth, albeit varied regionally. The Middle East conflict temporarily resulted in $6 per gallon average peak pricing during the start of the summer months. The forecast is coupled with a national inflation rate that anticipates an upward trend leaving little room for the Federal Reserve to alter interest rates in a favorable way for consumers, potentially slowing down the retail economy.

REVENUE BY BUSINESS GROUP
Pomona This Quarter*



*ADJUSTED FOR ECONOMIC DATA

TOP NON-CONFIDENTIAL BUSINESS TYPES

Pomona Business Type	Q1 '26*	Change	County Change	HdL State Change
Service Stations	521.4	6.8% ↑	0.5% ↑	1.0% ↑
Building Materials	331.1	-12.0% ↓	-4.3% ↓	-3.7% ↓
Quick-Service Restaurants	304.9	-6.1% ↓	1.1% ↑	1.9% ↑
Contractors	253.7	9.8% ↑	5.9% ↑	4.3% ↑
Heavy Industrial	238.3	81.7% ↑	1.8% ↑	2.3% ↑
Casual Dining	197.2	-1.2% ↓	4.9% ↑	4.0% ↑
Cannabis Related	164.5	5.2% ↑	7.2% ↑	5.7% ↑
Light Industrial/Printers	135.8	-1.0% ↓	0.7% ↑	3.8% ↑
Grocery Stores	128.1	-0.2% ↓	1.2% ↑	-1.0% ↓
Convenience Stores/Liquor	83.7	0.9% ↑	3.2% ↑	3.1% ↑

Allocation aberrations have been adjusted to reflect sales activity

**In thousands of dollars*

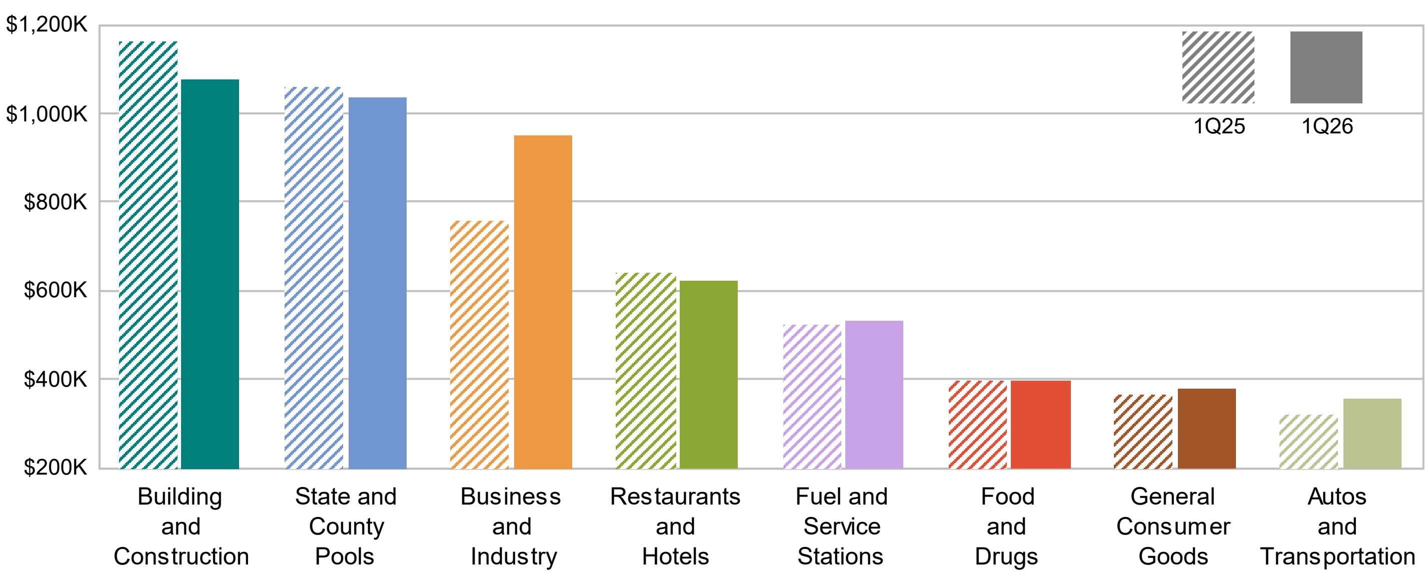
CITY OF POMONA

MAJOR INDUSTRY GROUPS

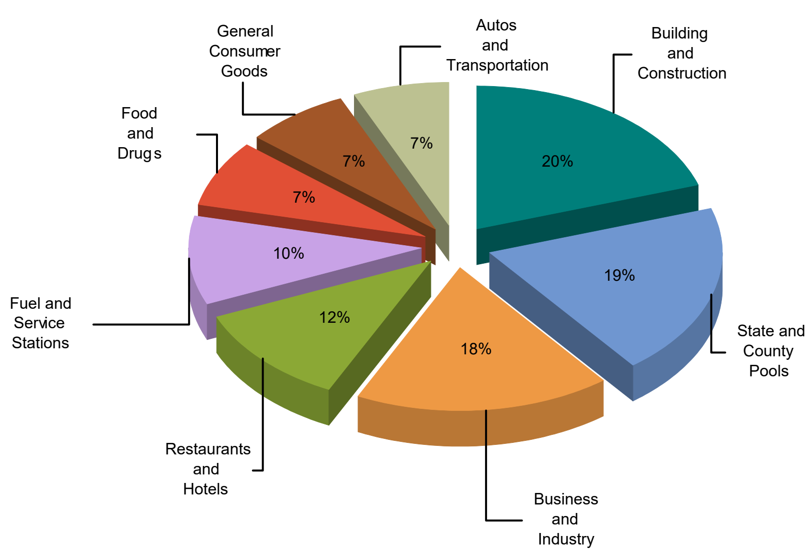
ADJUSTED FOR ECONOMIC DATA

Major Industry Group	Count	1Q26	1Q25	$ Change	% Change
Building and Construction	174	1,077,416	1,162,290	(84,873)	-7.3%
State and County Pools	-	1,039,192	1,059,860	(20,669)	-2.0%
Business and Industry	1,616	951,481	758,363	193,118	25.5%
Restaurants and Hotels	579	624,052	642,627	(18,575)	-2.9%
Fuel and Service Stations	60	536,608	526,540	10,069	1.9%
Food and Drugs	176	401,815	398,199	3,615	0.9%
General Consumer Goods	1,623	382,182	370,524	11,658	3.1%
Autos and Transportation	452	359,376	324,299	35,077	10.8%
Transfers & Unidentified	774	19,463	13,414	6,050	45.1%
Total	5,454	5,391,585	5,256,115	135,470	2.6%

1Q25 Compared To 1Q26



1Q26 Percent of Total



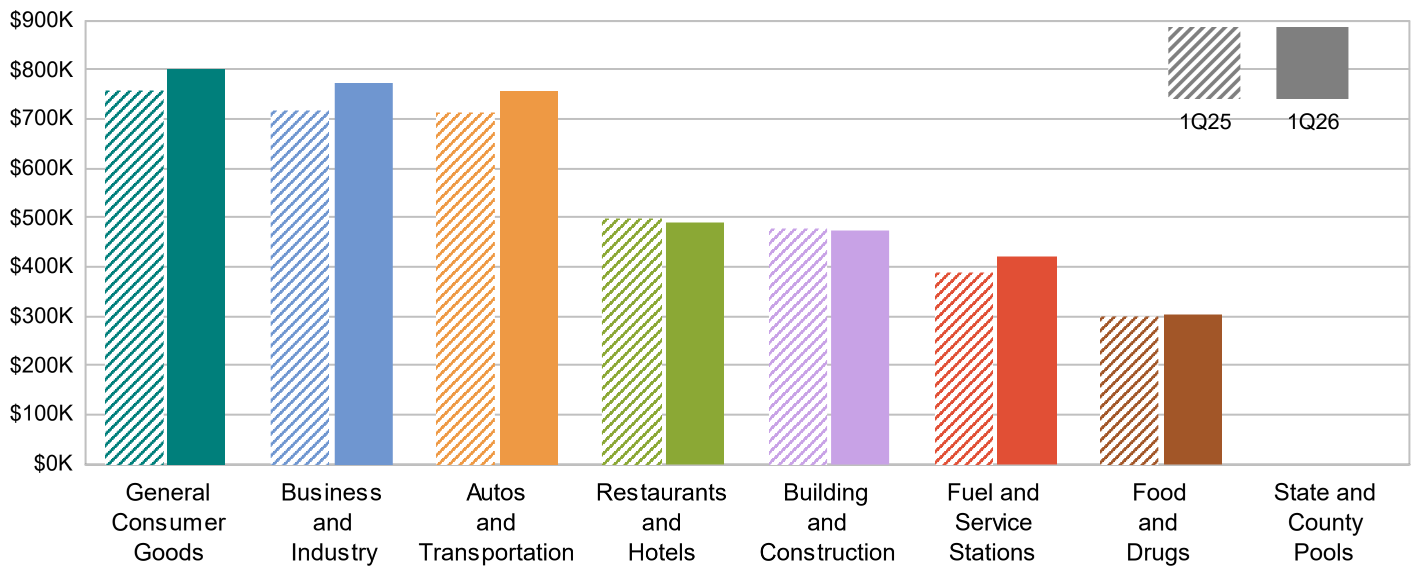
CITY OF POMONA MEASURE PG

ADJUSTED FOR ECONOMIC DATA

MAJOR INDUSTRY GROUPS

Major Industry Group	Count	1Q26	1Q25	$ Change	% Change
General Consumer Goods	3,452	800,150	756,616	43,534	5.8%
Business and Industry	6,804	771,959	717,096	54,863	7.7%
Autos and Transportation	1,475	756,242	713,071	43,171	6.1%
Restaurants and Hotels	571	492,182	499,269	(7,087)	-1.4%
Building and Construction	847	475,916	477,990	(2,074)	-0.4%
Fuel and Service Stations	102	423,360	388,781	34,579	8.9%
Food and Drugs	198	306,712	301,478	5,235	1.7%
Transfers & Unidentified	3,113	44,554	34,031	10,523	30.9%
State and County Pools	-	0	0	0	-N/A-
Total	16,562	4,071,075	3,888,331	182,744	4.7%

1Q25 Compared To 1Q26



1Q26 Percent of Total