



CITY OF POMONA COUNCIL REPORT

September 8, 2025

To: Honorable Mayor and Members of the City Council

From: Anita D. Scott, City Manager

Submitted By: Chris Diggs, Water Resources Director

SUBJECT: APPROVE A SOLE SOURCE PROCUREMENT WITH GRUNDFOS CBS, INC. FOR PUMPING EQUIPMENT AND CONTROL SYSTEMS

RECOMMENDATION:

It is recommended that the City Council take the following actions:

- 1) Approve a sole source procurement with Grundfos CBS, Inc. for pumping equipment and control systems, for a five (5) year term; and,
- 2) Authorize the City Manager to approve purchase agreements, and any extensions thereto, on behalf of the City.

EXECUTIVE SUMMARY:

The proposed actions approve a sole source procurement with Grundfos CBD, Inc. (Grundfos) for pumping equipment, including pumps, motors, and control systems. The procurement of these components allows for the replacement of pumping equipment and appurtenances.

SB1439/GOVERNMENT CODE §84308 APPLICABILITY:

☒ When this box is checked, it indicates the agenda item is subject to the Levine Act SB1439 requirements. Councilmembers are reminded to check their campaign contributions and determine whether they have received a campaign contribution of \$500 or more that would require disclosure and/or recusal from discussing or acting on this agenda item. Campaign contributions of \$500 or more made 1) by any person or entity who is identified in the agenda report as the applicant or proposer or 2) on behalf of the applicant or participant, including a parent, subsidiary or otherwise related business entity, or 3) by any person who has a financial interest in the agenda item requires a councilmember to comply with SB1439.

FISCAL IMPACT:

Anticipated purchases for the remainder of FY 2025-2026 are approximately \$500,000 for various booster pump components. Funding is available within the FY 2024-25 Water Operating Budget (571-8123-53600-00000) and various Capital Improvement Program (CIP) projects. Funding for future year contract amounts will be included in future annual budget submissions.

DISCUSSION:

The City operates over 100 booster pumps within its potable water system. These booster pumps are key to keeping water within the distribution system under pressure, at the appropriate location. In an effort to maintain the booster pumps, and to maintain a sufficient supply of replacement parts, the Water Resources Department is standardizing booster equipment throughout the water system to Grundfos.

After thorough research, staff has found that the Grundfos Smart Pump booster system is the only system with an integrated variable frequency drive (VFD) and motor controller, thereby eliminating the need for additional control equipment. Additionally, Grundfos has a factory located in Fresno, California, which enables efficient and timely purchasing of replacement parts and provision of technical support. The attached sole source letter (Attachment No. 1) affirms in general that Grundfos is sole source manufacturer and sales representative in Los Angeles County for municipal customers of Grundfos pumps, motors, and digital products.

Pomona City Code Purchasing Section 2-994 requires the City Council approve sole or single source requests over \$100,000 after review by the Procurement Officer, Finance Director, and the City Manager. Purchasing concurs with the sole source justification based on a letter received from Grundfos confirming that this product and service cannot be purchased from another vendor.

Staff have reviewed the price and determined that the price is fair and reasonable. Compared to conventional/analog equipment, Grundfos booster pump equipment offers state-of-the-art digital technology for a competitive price. Currently, there are three booster stations that need replacement and if this item is approved staff will work to complete the necessary replacements.

The Grundfos booster pump equipment is a skid-mounted configuration which enables easy plug-and-play installation. The unique approach to the design of the equipment allows for reduced maintenance. The embedded controls, which are included within the Grundfos pumping systems, additional control systems such as a Programmable Logic Controller (PLC), and variable frequency drive VFD for these booster pumps are no longer necessary as they are incorporated within the Grundfos product. Additionally, these pumping systems seamlessly connect to the department's Supervisory Control and Data Acquisition (SCADA) system.

Staff recommends a sole source purchase from Grundfos. Approval of this item will authorize the sole source agreement with Grundfos for the procurement of various pumping equipment and systems.

Prepared by:

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