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ISSUE DATE: FEBRUARY 10, 2017

CONTRACT #151148-01 CONTRACT AMENDMENT NUMBER: TWO (2)

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KT/Ir CONTRACT OFFICER: KRISTINA TEQUIDA

## JANITORIAL AND SANITATION SUPPLIES, EQUIPMENT AND RELATED **SERVICES**

THIS CONTRACT IS AMENDED AS FOLLOWS:

#### ITEM ONE (1): RENEWAL

Pursuant to Contract No. 151148, Special Terms and Conditions, Term and Renewal, the City is hereby exercising its option to renew the contract for the period of August 2, 2017 through August 1, 2018.

## ALL OTHER PROVISIONS OF THE CONTRACT SHALL REMAIN IN THEIR ENTIRETY. CONTRACTOR: Network Services Company CITY OF TUCSON: CONTRACTOR HEREBY ACKNOWLEDGES RECEIPT OF THE ABOVE REFERENCED CONTRACT AMENDMENT AND UNDERSTANDING OF THE ABOVE AMENDMENT. 2017, AT TUCSON, ARIZONA. Signature of person authorized to sign Marcheta Gillesple, CPPO, C.P.M., CPPB, CPM as Director of Procurement and not personally Kevin L. Rudd, CSMO Name and Title (typed or printed legibly) **Network Services Company** Company Name 1100 E Woodfield Road Address krudd@networkdistribution.com **Email Address** Schaumburg, IL 60173 City State Zip Contact Information for Sales/Account Representative for daily business operations: George A. Leventis, Sr. Name and Title (typed or printed legibly) 224,361. 2012 Phone Number



# National IPA Janitorial Supply Contract Information

WAXIE Sanitary Supply as a member of Network Services offers eligible customers access to the Janitorial Supplies and Equipment Contract between the City of Tucson and Network Services Inc.

Janitorial and Sanitation Supplies

Awarded by City of Tucson, AZ (Contract #151148)

Awarded to: Network Services Company
Local Supplier: WAXIE Sanitary Supply

Contact: Mike Muscara, Corporate Accounts Director 800-544-8054 ext. 625 / Cell 480-213-1709. mmuscara@waxie.com

A competitively bid contract that is available to public agencies nationwide via the National Intergovernmental Purchasing Alliance (National IPA). This contract is a catalog wide agreement offering a core product list of approximately 800 of the most frequently ordered Janitorial and Sanitation Supplies items, which are available nationally and offered at substantially reduced prices. In addition, the contract offers Custom Product Lists so that the City of Tucson and participating public agencies can create an offering that is unique to their facility or institution.

#### National IPA Janitorial and Sanitation Supplies Contract Highlights

#### Term:

 Initial two year agreement from August 2, 2015 through August 1, 2017 with option to renew for three (3) additional one year periods.

## Pricing:

- Consists of a deep, discounted core list containing approximately 800 products available nationally and a WAXIE Sanitary Supply branded product offering at very deep discounts for WAXIE customers participating in the contract
- Custom Price List for each participating agency to meet their specific needs. Pricing may provide additional discounts and reduced pricing in

- cases of high volume and/or repetitive product purchases. See City custom price list titled "City of Tucson NIPA Market Basket Rev 8-2-10.xls"
- Private Line Products: Products offered typically yield a 5-25% savings when compared to equivalent branded products
- Volume Discounts for large purchases
- Orders \$1,500 \$2,499 receive a 3% discount off invoice
- Orders \$2,500+ receive a 5% discount off invoice

## Freight

 FOB Destination subject to a minimum \$400 order. Orders below the minimum will incur a \$40 service fee. Remote rural locations may incur a freight charge

## Payment:

- Payment is accepted by credit cards at time of order entry online, phone or fax
- Payment is also accepted by ACH, EFT and EDI 820
- Net 30 payment terms

## Ordering

- Web-based electronic order entry
- EDI-based electronic ordering
- Contact your local distributor to verify ordering capabilities which may include will call, fax and phone orders

#### eCommerce

- Punch-out catalog capabilities, static catalog for product search,
   Automated Clearing House and EFT payment receipt
- Consulting Services available from WAXIE Sanitary Supply
  - Includes services such as Sustainable Supply Chain Management,
     Green Partner Support Program, CIMS, LEED, Green Programs and
     Environmental Effectiveness Audits

## Training and Education

 Provided in a seminar format using a multi-media platform covering topics such as effective cleaning techniques, team cleaning approach, hand hygiene, safety/personal protection and proper utilization of powered cleaning equipment

- Customizable Small Business Program
  - WAXIE is working with the City of Tucson to identify Tucson based companies that can add value to the contract with goods and or services
- Repair Services
  - WAXIE has offered an addendum and the City of Tucson has accepted a comprehensive equipment repair service program for onsite and shop repairs for any contract customer purchasing from WAXIE Sanitary Supply

#### About National IPA

National IPA is a cooperative purchasing organization established for agencies and institutions nationwide in order to reduce procurement costs by leveraging group volume. All contracts are competitively solicited, awarded and held by a public agency and made available for "piggybacking" to agencies nationwide via National IPA. Eligible agencies include:

- State Government
- County Government
- City/Local Government
- Public and Private Educational Institutions & Systems
- Special Districts
- Government-Education Healthcare Entities
- Nonprofits
- Any agency that exists for public benefit

This is an optional use program with no fee to participate. Visit www.naticnalipa.org for more information and to register for participation.

Additional information about the National IPA Janitorial and Sanitation Supplies Contract with Network/WAXIE Sanitary Supply can be viewed on the National IPA website: http://nationalipa.org/network\_services\_documents.html

#### Everything You Need To Clean When You Want To Go Green

WAXIE can provide assistance in implementing an effective green cleaning program – please click here to learn more about WAXIE's GPS® Green Partner Support™.