

**BUDGET
APPROVED 2018-2019**

		Proposed Budget	Actual Budget	Approved Budget
	INCOME	2017-2018	2017-2018	2018-2019
501	Membership-Renewals	\$ 43,500.00	\$ 44,160.00	\$ 45,000.00
502	Membership-New	\$ 13,000.00	\$ 11,385.00	\$ 13,000.00
	Events			
506.11	<i>Referral Networking Lunch</i>	\$ 2,000.00	\$ 2,294.41	\$ 2,000.00
506.12	<i>Installation & Awards</i>	\$ 1,000.00	\$ 1,096.03	\$ 1,500.00
506.27	<i>Holiday Luncheon</i>	\$ 2,750.00	\$ 1,445.96	\$ 2,500.00
506.35	<i>City Council Reception</i>	\$ 2,000.00	\$ -	\$ 2,000.00
506.36	<i>Principal for a Day</i>	\$ 500.00	\$ (1,182.60)	\$ 500.00
506.26	<i>Legislative Luncheon</i>	\$ 7,500.00	\$ 5,957.25	\$ 7,500.00
509	Other Income- Rent	\$ 6,000.00	\$ 3,000.00	\$ 500.00
508	Other Income- Certificates of Origin		\$ 4,690.00	\$ 5,000.00
523	Publications map/directory	\$ 3,500.00	\$ 3,690.36	\$ 3,500.00
525	City Funding	\$ 50,000.00	\$ 50,000.00	\$ 50,000.00
530	Presidents Club	\$ 30,000.00	\$ 35,500.00	\$ 35,000.00
	TOTAL INCOME	\$ 161,750.00	\$ 162,036.41	\$ 168,000.00
	OPERATING EXPENSES			
800	Publications	\$ -	\$ 450.00	\$ 500.00
820	Committee Meetings		\$ 120.00	\$ 500.00
825	Dues & Subscription	\$ 300.00	\$ -	\$ 300.00
829	Marketing/Promotion	\$ 750.00	\$ 320.00	\$ 750.00
832	Business Insurance/worker's comp	\$ 3,750.00	\$ 2,574.98	\$ 3,000.00
833	Emp. Benefits (Medical)	\$ 6,500.00	\$ 7,411.30	\$ 6,000.00
839	Legal & Accounting	\$ 3,800.00	\$ 3,400.00	\$ 3,500.00
841	Licenses & Permits	\$ -	\$ 4.00	\$ 4.00
844	Payroll Service Fees	\$ 2,000.00	\$ 2,548.80	\$ 2,500.00
845	Office Supplies	\$ 2,000.00	\$ 1,541.24	\$ 2,000.00
847	Copies	\$ 800.00	\$ 1,397.75	\$ 1,500.00
850	Auto Expense & Cell	\$ 1,500.00	\$ 1,092.74	\$ 1,200.00
853	Postage	\$ 1,000.00	\$ 601.00	\$ 1,000.00
854	Hospitality	\$ 1,000.00	\$ 1,070.49	\$ 750.00
855	Membership Plaques	\$ -	\$ -	\$ -
859	Rent	\$ 18,000.00	\$ 18,000.00	\$ 24,000.00
860	Professional Services	\$ 3,500.00	\$ 4,083.03	\$ 4,000.00
862	Office Equipment	\$ 500.00	\$ 546.25	\$ 500.00
864	Lease Equipment	\$ 7,000.00	\$ 5,906.09	\$ 6,500.00
865	State Business Taxes	\$ 200.00	\$ 118.01	\$ 200.00
869	Salary & Wages	\$ 105,000.00	\$ 87,764.04	\$ 93,500.00
870	Employer Taxes	\$ 10,000.00	\$ 7,909.59	\$ 9,000.00
871	Property Taxes	\$ 105.00	\$ -	\$ 105.00
875	Telephone/Internet	\$ 2,500.00	\$ 2,429.84	\$ 2,500.00
	Miscellaneous	\$ 500.00	\$ 129.59	\$ 1,500.00
	NET OPERATING EXPENSES	\$170,705.00	\$149,418.74	\$165,309.00