

		Approved Budget	Approved Budget	Approved Budget
	INCOME	2019 - 2020	2020 - 2021	2021 - 2022
501	Membership-Renewals	\$ 60,000.00	\$ 25,000.00	\$ 55,000.00
502	Membership-New	\$ 13,000.00	\$ 6,000.00	\$ 12,000.00
506.11	Referral Networking Lunch	\$ 2,000.00	\$ -	\$ 1,000.00
506.12	Installation & Awards	\$ 1,500.00	\$ 1,000.00	\$ 1,000.00
506.27	Holiday Luncheon	\$ 2,500.00	\$ 500.00	\$ 1,000.00
506.35	City Council Reception	\$ 2,000.00	\$ 1,000.00	\$ 1,000.00
506.36	Principal for a Day	\$ 1,000.00	\$ 500.00	\$ 1,000.00
506.26	Legislative Luncheon	\$ 10,000.00	\$ 2,500.00	\$ 7,000.00
509	Other Income	\$ 3,000.00	\$ -	\$ 1,000.00
508	Certificates of Origin	\$ 6,000.00	\$ 1,000.00	\$ 3,000.00
523	Publications map/directory	\$ 3,500.00	\$ -	\$ 2,000.00
525	City Funding	\$ 50,000.00	\$ 50,000.00	\$ 50,000.00
530	Presidents Club	\$ 35,000.00	\$ 35,000.00	\$ 50,000.00
506.5	* EIDL (SBA Loan 30yr Loan)/Grants		\$ 60,900.00	\$ 8,000.00
	TOTAL INCOME	\$ 189,500.00	\$ 183,400.00	\$ 193,000.00
	OPERATING EXPENSES			
800	Publications	\$ 500.00	\$ 500.00	\$ 2,500.00
820	Committee expenses	\$ 1,000.00	\$ 300.00	\$ 1,500.00
825	Dues & Subscription	\$ 3,000.00	\$ 1,500.00	\$ 2,000.00
829	Marketing/Promotion	\$ 750.00	\$ 600.00	\$ 2,000.00
832	Business Insurance/worker's comp	\$ 3,000.00	\$ 3,000.00	\$ 3,200.00
833	Emp. Benefits (Medical)	\$ 5,000.00	\$ 3,500.00	\$ 3,500.00
839	Legal & Accounting	\$ 3,600.00	\$ 3,500.00	\$ 3,500.00
841	Licenses & Permits	\$ 4.00	\$ 4.00	\$ 4.00
844	Payroll Service Fees	\$ 3,000.00	\$ 3,000.00	\$ 3,500.00
845	Office Supplies	\$ 5,000.00	\$ 1,000.00	\$ 3,000.00
847	Copies	\$ 1,500.00	\$ 500.00	\$ 500.00
850	Auto Expense/travel & Cell	\$ 2,200.00	\$ 1,000.00	\$ 5,500.00
853	Postage	\$ 500.00	\$ 300.00	\$ 400.00
855	Membership Plaques /decals	\$ 400.00	\$ 100.00	\$ 100.00
859	Rent	\$ 24,000.00	\$ 20,040.00	\$ 26,000.00
860	Professional Services/Website-Uniko	\$ 5,000.00	\$ 3,000.00	\$ 8,000.00
862	Office Equipment	\$ 500.00	\$ 300.00	\$ 300.00
864	Lease Equipment	\$ 6,500.00	\$ 4,500.00	\$ 1,500.00
901	Hospitality			\$ 3,200.00
865	State Business Taxes	\$ 200.00	\$ 200.00	\$ 200.00
869	Salary & Wages	\$ 102,500.00	\$ 90,000.00	\$ 105,000.00
870	Employer Taxes	\$ 7,500.00	\$ 6,000.00	\$ 7,000.00
871	Property Taxes	\$ 105.00	\$ 105.00	\$ 105.00
875	Telephone/Internet	\$ 2,500.00	\$ 2,900.00	\$ 3,400.00
876	Miscellaneous	\$ 2,000.00	\$ 2,000.00	\$ 1,500.00
821	Chamber Master	\$ 2,400.00	\$ 300.00	\$ 300.00
822	Coffee Connection	\$ 900.00	\$ -	\$ 300.00
900	IEDL Loan	\$ -	\$ -	\$ 1,740.00
902	501 C3 Foundation expences	\$ -	\$ -	\$ 400.00
903	Bank & Merchant fees	\$ -	\$ -	\$ 2,500.00
849	Networking Luncheon expences	\$ 550.00	\$ -	\$ 200.00
	Surplus		\$ 171.00	\$ 151.00
	NET OPERATING EXPENSES	\$ 184,109.00	\$ 148,149.00	\$ 192,849.00